



CARRIERS +

SHIP  
OFFICE  
AUDIT  
ROUTE  
RETURNS

## PITTMAN DENTAL LABS & AGILE NETWORK. BROKE THE MOLD TO SUCCESS.

SINCE 1974, PITTMAN DENTAL LABORATORY HAS BUILT A LEGACY OF QUALITY AND SERVICE BY INVESTING IN TECHNOLOGY, OUR EMPLOYEES AND INDUSTRY KNOWLEDGE. WE HAVE BEEN ON THE CUTTING EDGE IN INDUSTRY ADVANCEMENT, INCORPORATING NEW TECHNOLOGIES, LIKE CAD/CAM DENTISTRY AND DIGITAL IMPRESSIONS.

### THE CROWN MOLD

Pittman was a satisfied FedEx client with 700 dentists sending molds to their central Laboratory. UPS approached Pitman with a new web based lab application which was an attractive technology solution for Pittman and their clients. FedEx approached their technology partner, Agile Network and asked for a solution to give Pittman Dental even more reason to smile. Agile Network together with FedEx designed a superior Lab Application to meet and surpass all other carrier offers. FedEx and Agile Network jointly presented the new solution to Pittman Dental Laboratory who quickly realized the advantages to our new solution.



### ABOVE AND BEYOND

From the discovery of Pittman's technology issue to design, full implementation, training and live was a total of 10 working days. This SaaS solution could be implemented pain free, without significant investment or IT resources. The dentists were also very pleased with ease of use therefor continuing to use Pittman's services. Pittman Dental was granted invisibility of their clients in being able to offer their website to complete a shipping transactions.

### LASTING IMPRESSIONS

Through new, state of the art technology, the Agile Network TME system has provided Pittman with a cost effective returns model that allows them to fully control their returns shipping cost and provide their clients with a best in class product that allows them to easily use Pittman's services instead of competitors. FedEx has retained 100% of Pittman's shipping revenue using Agile Network TME.